

# Are you READY?

*The Overlooked Role of Agent*

*Preparing Agents for Their Role*



**Health Care Agent  
Literacy Project, LLC**

The role of the agent is  
contextual and unique.

We cannot presume to tell  
the agent what to decide.

We can provide a  
repeatable framework that may help  
agents organize their thoughts.



There is more information  
on how to  
*“choose”* an agent  
than *“be”* an agent.



## Agenda

Identify the *roles* or “hats”  
during a medical event

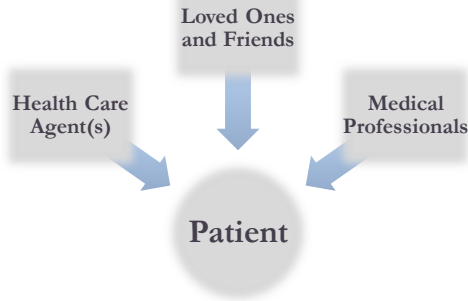
Identify *responsibilities* for each role

Explore potential *tools* for the agent

Call to *action*



# Meet the Medical Event team



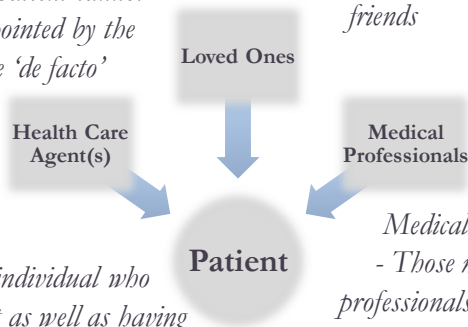
*The only criteria for success is whether or not the patient's choices are respectfully followed during the medical event.*



# Role Definition

*Agent(s) – individual(s) representing the patient when the patient cannot speak. May be appointed by the patient or may be ‘de facto’*

*Loved Ones – includes the many relatives and friends*



*Patient – the individual who appoints the agent as well as having the medical appointment or medical treatment(s)*

*Medical Professional(s) - Those medically trained professionals providing service / treatments. May be more than one medical professional for the patient*



## Key Responsibilities

*Agent(s) – accept the role of agent only if you can represent the patient. Ask the patient clarifying questions about their intentions for care.*

*Loved Ones – recognize the role of the agent and that you may not be consulted during a medical event. Contact the medical ethics team if you believe the agent is not representing the patient accurately.*

*Patient – ask someone to be your agent. Be as clear as possible regarding your intent for medical care. Tell stories to help make it clear.*

*Medical Professional(s)  
- Respect the patient's choices.  
Recognize the agent's role.  
Recognize the agent may not be the loudest voice in the room.*

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## What the health care agent does

*The agent protects the patient from everyone else's best intentions.*

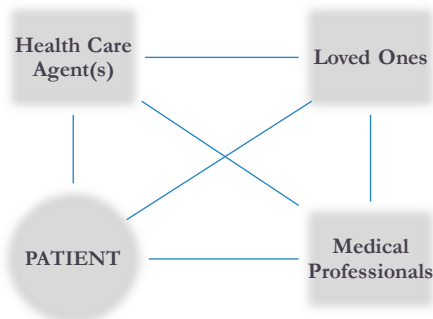
*The health care agent is the PATIENT'S VOICE and represents the PATIENT'S CHOICES when the patient is unable to speak.*

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## Let's Talk About Communication Channels



$$\frac{N(N-1)}{2}$$

N = the number of people

Example: Team of 4 persons

$$\frac{4(3)}{2}$$

6 Potential communication channels

*The more people involved the more likely the patient's desired choices get lost.*

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## No health care directive? There's still an agent

The 'de facto' agent guidelines in Minnesota:

- Spouse
- Adult children in birth order
- Parents
- Siblings in birth order

*This sometimes feels like the game "duck, duck, goose!" Either that or SURPRISE!!*

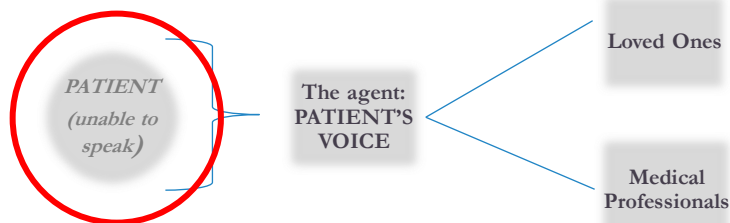
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## What the agent needs



### *From the patient BEFORE a medical event:*

- Complete a health care directive and file with all appropriate medical clinics and hospitals. Give a copy to your agent. Keep a copy readily available to you and your agent.
- Be clear about YOUR (patient's) wishes.
- Tell stories to make your intent for care and your definition of quality-of-life as clear as possible.

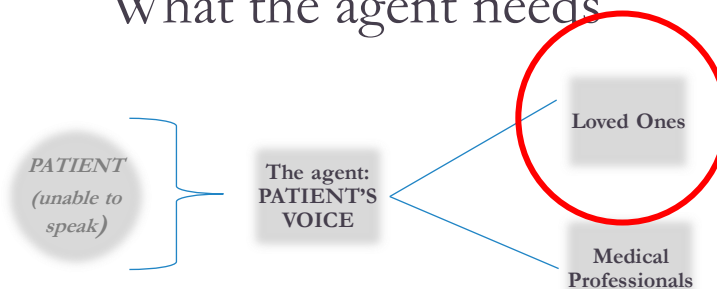
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## What the agent needs



### *From the Loved Ones during a medical event:*

- Know who the health care agent is and support the agent during a medical event.
- Defer decisions back to the patient or their health care agent
- Acknowledge the goals of the patient's care plan may not be the same as the loved one's wishes for the patient
- Understand what the patient's choices mean regarding treatments to receive or not receive during a medical event, e.g., patient has a Don Not Resuscitate (DNR) or Do Not Intubate (DNI) order or is on comfort care only
- Contact the medical ethics team if the loved one feels the agent is not honoring the patient's choices

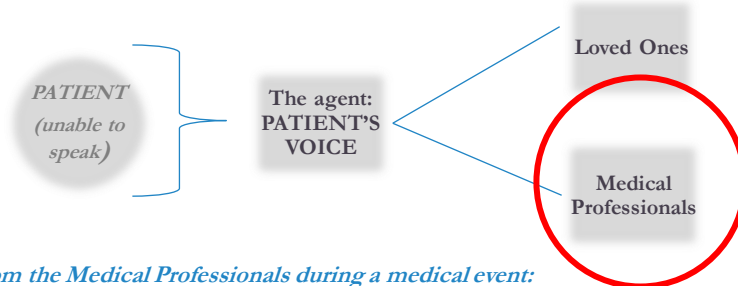
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## What the agent needs



### *From the Medical Professionals during a medical event:*

- Know who the health care agent is and understand they may not be the loudest voice in the room
- Look to the agent to answer if the patient is unable to speak
- Transform medical data about the patient's medical status into consumable information that is more easily understood by the agent
- Understand the goals of the patient's care plan and their choices regarding treatments to receive, stop, or not start

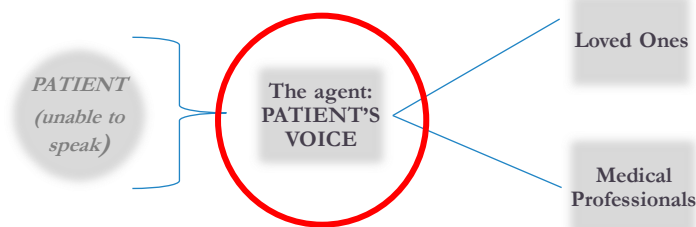
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## What the agent needs to remember



### *From the themselves during a medical event:*

- Remember it's about the patient's choices / goals of the patient's care plan
- Re-read the health care directive with the current medical event in mind
- Assemble a team to help you sift through the medical data in order to make the best possible decision that aligns with the goals of the patient's care plan / the patient's definition for quality-of-life goals
- Ask questions until you feel you understand the patient's medical status, treatment options, and probable outcomes
- Ask for help from your team as appropriate / necessary

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Tools for the agent

Patient Age / Health Continuum

Treatment Comparison


Patient Communication Tool

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Where is the patient on the continuum?

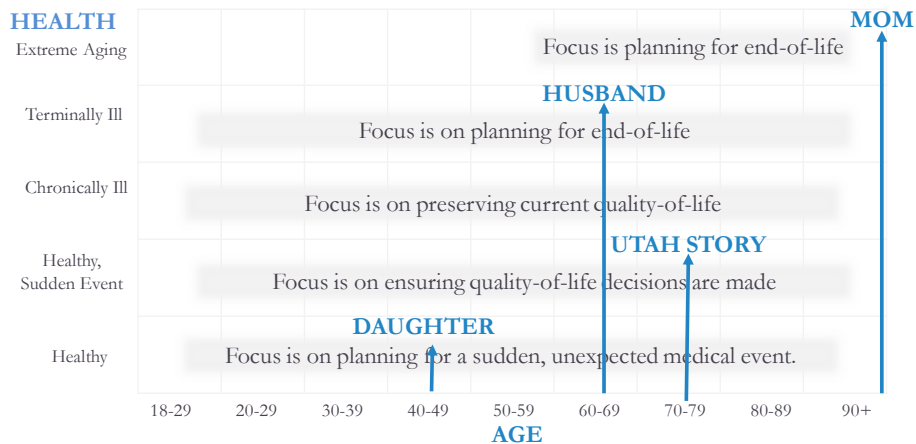
HEALTH	18-29	20-29	30-39	40-49	50-59	60-69	70-79	80-89	90+
Extreme Aging									Focus is planning for end-of-life
Terminally Ill									Focus is on planning for end-of-life
Chronically Ill									Focus is on preserving current quality-of-life
Healthy, Sudden Event									Focus is on ensuring quality-of-life decisions are made
Healthy									Focus is on planning for a sudden, unexpected medical event.

**AGE**

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## Where is the patient on the continuum? Care goals will be different



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## Questions for the agent to consider:

Is the health care directive current?

What is the patient's diagnosis?

What is the patient's prognosis?

Are there underlying conditions?

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Additional considerations for the agent:

What is the medical event *today*?

Is this a *routine* appointment?

Is this a *procedure*?

Is this a *trauma* or *critical care* event?

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What does your patient *want*?

What does your patient *not want*?

What do they *like to do*?

Are you *clear* on their words?

Are you clear on their *intent*?

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Is the desired care plan

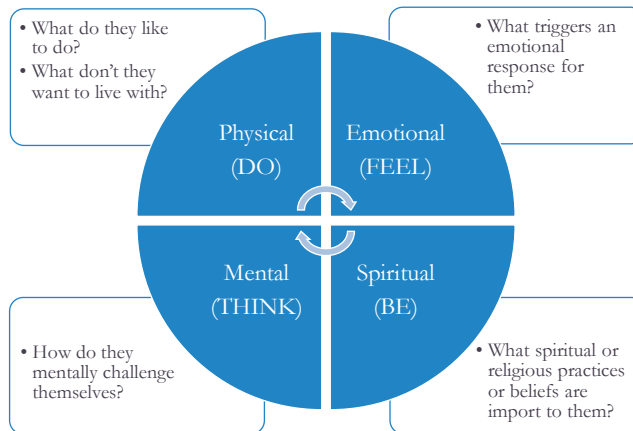
*Curative Care*

Or

*Comfort Care?*



Can you recall stories that illustrate the patient's intent?



## Treatment Comparison Decision Table

MEDICAL EVENT (describe)	Treatment Option A	Treatment Option B	Treatment Option C	Do Nothing
PHYSICAL -				
EMOTIONAL -				
MENTAL -				
SPIRITUAL -				

- GREEN =** Patient's quality-of-life goals can be met with little to no modifications  
**YELLOW =** Patient's quality-of-life goals can be met with modifications  
**RED =** Patient's quality-of-life goals cannot be met

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## Treatment Comparison Decision Table

Patient: 39 year old daughter

MEDICAL SCENARIO Car Crash resulting in mangled leg / medically induced coma for pain	Treatment Option A - Repair leg resulting in 50% range of motion	Treatment Option B - Amputate leg / Use Prosthetic Leg	Do Nothing (buy time for daughter to make decision)
<b>PHYSICAL</b> Running Biking Hiking	Won't be able to run / bike / hike normally; will have limited mobility	Will be able to run / bike BUT will have to use artificial leg	Stabilize leg but do not make major irreversible decisions right now.
<b>EMOTIONAL</b> Connect with family / friends	Can still connect – <b>DEPRESSION</b>	Can still connect – <b>DEPRESSION?</b>	Less depressions since daughter made decision
<b>MENTAL</b> Teaching / Problem Solving	Should not impact	Should not impact	Should not impact
<b>SPIRITUAL</b> Strong faith community	Should not impact	Should not impact	Should not impact

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Treatment Comparison Decision Table  
Patient: 94 year old mother with Alzheimer's

<b>MEDICAL SCENARIO</b> Car Crash resulting in mangled leg / medically induced coma for pain	<b>Treatment Option A</b> - Repair leg resulting in 50% range of motion	<b>Treatment Option B</b> - Amputate leg / Use Prosthetic Leg	<b>Do Nothing</b>
<b>PHYSICAL</b> Unable to walk / confined to wheel chair	Would result in extensive recovery period as well as physical therapy	Since mom is not walking consider amputation without prosthetic leg	<i>Mom is unable to make decision, decision will need to be made</i>
<b>EMOTIONAL</b> Does not recognize family			
<b>MENTAL</b> Does not communicate			
<b>SPIRITUAL</b> No longer able to participate			

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Treatment Comparison Decision Table  
Patient: 94 year old mother with Alzheimer's

<b>MEDICAL EVENT –</b> Extreme aging / terminal illness – no longer able to feed herself – 7d by FAST scale	<b>Treatment Option A</b> - Hand feeding by staff / family	<b>Treatment Option B</b> - Feeding Tube	<b>Do Nothing</b>
<b>PHYSICAL</b> Unable to care for herself	Feed as long as Mom accepts food – do not force feed	Not acceptable option – Mom's care plan is comfort care only	When Mom no longer accepts food – allow a natural death
<b>EMOTIONAL</b> Does not recognize family			
<b>MENTAL</b> Does not communicate			
<b>SPIRITUAL</b> No longer able to participate			

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# Interpreting Medical Data

## Lab Results

CL	105	mg/dL	98 - 110
CO2	32.0	mmHg	20 - 30
PO4	4.3	mg/dL	2.4 - 4.7
CA	9.3	mg/dL	8.4 - 10.4
T. PROTEIN	6.6	g/dL	6 - 8.2
ALBUMIN	4.1	g/dL	3.5 - 4.6
ALT	56	U/L	40 - 134
AST	24	U/L	0 - 40
ALP	74	U/L	0 - 65
T. BILIR	0.8	mg/dL	< 1.5
D. BILIR	0.2	mg/dL	< 0.5
C-PTP	0.7	g/L	0 - 1.2
CRCL	186	mg/dL	Ref: <=39
TRIG	75	mg/dL	Ref: <150
LDL-C	94.0	mg/dL	Ref: <=99
LDL-CES	75	mg/dL	Ref: <=99
HDL-C	94.0	mg/dL	Ref: <=99
MC 01/30/13	mg/dL	1.4 - 2.3	
AMYLASE	U/L	33 - 94	
AMYLASE 03/01/12	U/L	33 - 94	
LIPASE	U/L	23 - 100	
CPK	U/L	30 - 130	
CPK 02/29/12	U/L	30 - 200	

Comments: c

o. For eGFR: Race unknown, if African American: Evaluation for eGFR: American Diabetes Association Guidelines: Fasting: 70-100 mg/dL. Normal 101-130 mg/dL. Prediabetic 131-130 mg/dL. Diabetic 131-130 mg/dL. Post: 200 mg/dL. Diabetic

Evaluation for CO2: New methodology change effective 03/01/12. Evaluation for TRIGL: RIA recommended level: <150 mg/dL. Reference Evaluation for HDL: RIA recommended level: >40 mg/dL. HDL METABOLIC CHANGE EFFECTIVE 03/01/2012 Evaluation for LDL-C: LDL-C METABOLIC CHANGE EFFECTIVE 03/01/2012 <100 Optimal 100-129 Best or above optimal 130-159 Borderline high 160-199 High >=200 Very high Evaluation for eGFR: Estimated glomerular filtration rate (eGFR) **UNITED NAME AND ADDRESS (Maximum reporting 8 format) VISTA Electronic Medical**

## Lab Results

Printed On Oct 14, 2015

--- CBC PROFILE (HM-G19K13) ---

BLOOD	WBC	HGB	HCT	MCV	MCH	
Ref range low	4	8	13.3	24.5	37	
Ref range high	11	16	48	100	33	
	WBC	MCHC	RDW			
101 Sep 18, 2015 07:12	4.2	4.29	34.1	42.0	99.4	32.9

--- CHEMISTRY PROFILE ---

BLOOD	GLUC	UREA	CREA	BUN	UREN		
Ref range low	70	7	0.6	7	11		
Ref range high	100	20	1.2	20	18		
101 Sep 18, 2015 07:12	33.4	12.7	0.84	9.3	52.0	34.1	10.4

--- CHEMISTRY PROFILE ---

PLASMA	SEP 18	5015	Reference
	SEP 18	5015	Reference
	SEP 18	5015	Reference

--- CHEMISTRY PROFILE ---

GLUCOSE	mg/dL	70 - 100
BUN	mg/dL	7 - 21
CREAT	mg/dL	0.6 - 1.3
BUN:CREAT	mg/dL	Ref: >=40
BUN:CREAT	mg/dL	2.1 - 11.6
UA	mg/dL	136 - 147
K	mg/dL	3.5 - 5.1

--- CHEMISTRY PROFILE ---

UNITED NAME AND ADDRESS (Maximum reporting 8 format) VISTA Electronic Medical Documentation

Printed On Oct 14, 2015

--- CHEMISTRY PROFILE ---

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--- CHEMISTRY PROFILE ---

UNITED NAME AND ADDRESS (Maximum reporting 8 format) VISTA Electronic Medical Documentation

# Making data visual

## Lab Results

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MC 01/30/13	mg/dL	1.4 - 2.3	
AMYLASE	U/L	33 - 94	
AMYLASE 03/01/12	U/L	33 - 94	
LIPASE	U/L	23 - 100	
CPK	U/L	30 - 130	
CPK 02/29/12	U/L	30 - 200	

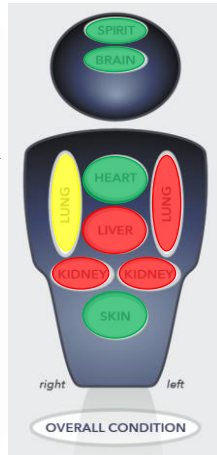
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Use Colors to represent status:

- Green** — organ is functioning
- Yellow** — organ is slowing
- Red** — organ is failing



From data

To information

# The Patient Communication Tool

## The Assessment – 1<sup>st</sup> Consultation

## Explaining the Colors

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Day 1



Day 2



Day 3



Day 4



Day 5



Day 6



Day 7



Day 8



Day 9



*Patient's condition getting worse*

Visually aiding the medical professional's conversation about the patient's medical status

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Day 11

Day 12

Day 13

Day 14

Day 15

Day 16


Day 17

Day 18

Day 19

*Patient's condition getting better*

Visually aiding the medical professional's conversation about the patient's medical status

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## Remember words matter, OKAY?

- I agree with you (*agreement*)
- I heard you (*acknowledgement*)
- I accept what you're saying (*acceptance*)
- I consent to what you are proposing (*consent*)
- I hear what you're saying but I really don't know what it means (*need clarification*)
- Please continue (*continuation*)
- I'm scared and/or angry (*WHATEVER*)
- It really doesn't matter what I say or want (*passive resignation, whatever*)





## ‘Making the decision’

### Living with ‘making the decision’

*Note: Will be explored in  
“The Gray Zone” presentation*

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*Remember that slide?*

*It's equally important that agent and loved ones understand what comfort care means conceptually. And just as important, what comfort care might look like in a medical setting. For example, a Do No Resuscitate order means that if the patient's heart stops, the staff will not perform Cardiopulmonary Resuscitation (CPR). Or, a feeding tube will not be inserted when 94 year old mom is no longer able to feed herself and refuses food from staff.*

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## Call to action

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Let's focus on getting patients, agents, and  
loved one's ready for their  
roles and responsibilities  
during a medical event  
BEFORE the medical event occurs

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Let's acknowledge some agents  
may experience a form of  
PTSD after making 'the decision'

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Let's make  
November 16<sup>th</sup>  
National Health Care Agent's Day

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